



35 Bonnie Lane
Sylva, NC 28779
www.balsamwest.net
828-339-2999

BalsamWest to Service Homes in Otto & Scaly Mountain Area

Thank you for your interest in BalsamWest. BalsamWest's mission is to deliver robust communications services to our owners, commercial and residential customers within our fiber footprint and to leverage opportunities to expand our infrastructure and operations to close the digital divide and provide career opportunities to our community. As a part of this mission, we are in the early stages of expanding our fiber assets into the Otto and Scaly Mountain area. As in our other market expansions, this will be a phased approach. Our first priority will be serving the underserved businesses that are within 500ft of our network. While our main focus is primarily connecting these businesses, we are also working on a plan to distribute our fiber service to individual homeowners beyond this initial phase. Securing these anchor tenants makes that possible.

Fiber builds to single homes can be a costly endeavor due to the labor and materials required for each individual build. Each inquiry will be evaluated and prioritized based on the distance from our current network and cost of construction. Some of you will be close enough to our assets for what we call a "one-off build" and others will need to be apart of a larger group build. As you and your neighbors submit inquiries for service we will engineer and begin looking at clusters. By grouping builds together it will help to bring down the upfront build cost for communities.

It is our top priority to bring high speed reliable internet to you and your family, so please, continue to spread the word and have friends and neighbors submit requests for internet service. If you live within a housing development (HOA/POA/Road Association), reach out so that we can initiate a project with your community. Please call (828)-339-2900

Thank you for your patience as we continue to expand throughout the area!

